

# FOOD & FEED DIVISION





# EXPERTISE & TECHNOLOGY

# FOOD & FEED DIVISION

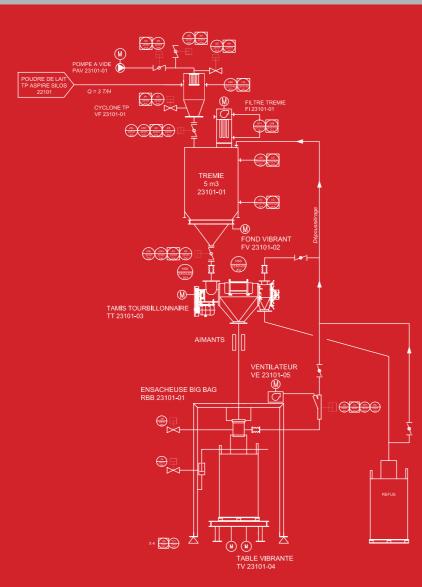
Our clients are often faced with the relative competitiveness and requirements relating to the product quality. Palamatic integrates into its production line designs equipment to meet the constraints of traceability, precision dosing, mixing quality and high production rates.

From the reception of raw material to the packaging of «finished products», we guarantee an optimal process ensuring consistent quality of production and performance under control.

Our innovative and high quality equipment is perfectly adapted to the high standards of the food and petfood industries. Our engineers master perfectly the problems of these sectors and define the ideal equipment with you.

PALAMATIC ensures the success of your project.

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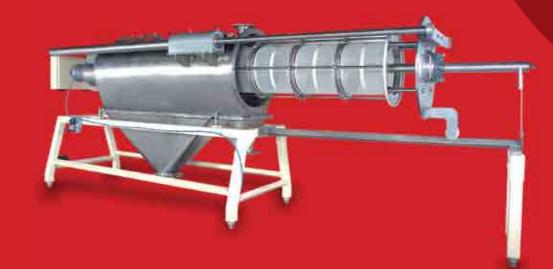


# RECOGNISED EXPERTISE

Optimal knowledge of the world of food industry production provides PALAMATIC customers an assurance of quality for the success of their production line, and / or integration of new equipment. Our offer includes:

- Compliance with the rules of cross-contamination
- The dosage of micro-ingredients
- Dedicated line (mastering of allergen constraints)
- Respect for processed products (product degradation, humidity)
- Material certificates of the constituents
- Food safety control
- Atex standards
- FDA Regulations
- Easy cleaning with «Clean In Place» CIP / NEP for perfect hygiene
- Automation for traceability for all your batches

Together we shall define the technical solutions adapted to your production goals and manufacturing requirements related to food technologies. Our innovative and technical experience in the industries of food and animal feed allow us to offer solutions for turnkey installations or integration of new equipment into your production lines. Our many years of experience in various fields of activity allow us to offer you the benefits of intersector synergy.



■ Animal nutrition for Livestock

FOOD

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DIVISION

- Pre-prepared meals Dietary supplements
- MILK DAIRIES

■ Spices and flavourings

- MILLS
- BABY-FOOD
- Pet food

- DIETART SUPPLEMENT
- **■ B**AKERIES
- **S**UGAR INDUSTRY
- **Confectionery**
- Beverage and juice manufacturing



# FACTORIES & PRODUCTION LINES DESIGNER

Sugar | Flour | Dextrose | Caseinate | Milk powder | Gelatin
 Salt | Carbonate | Maltodextrin | Animal meal | Rice flour
 Flavours | Chocolate | Glucose | Spices | Kibbles | Cocoa

Our engineering team and technicians are trained on different technologies and attentive to our customers in order to deliver adequate optimized installations with specifications that are imposed upon us.

Our conception is modelised in 3D with SolidWorks to give our customers the possibility of a better «in space» visualization of the design and integration proposals. Do not hesitate to contact us for your projects, be they new equipment integration in your production lines or full turnkey installations, we are at your disposal to draft a detailed technical proposal.

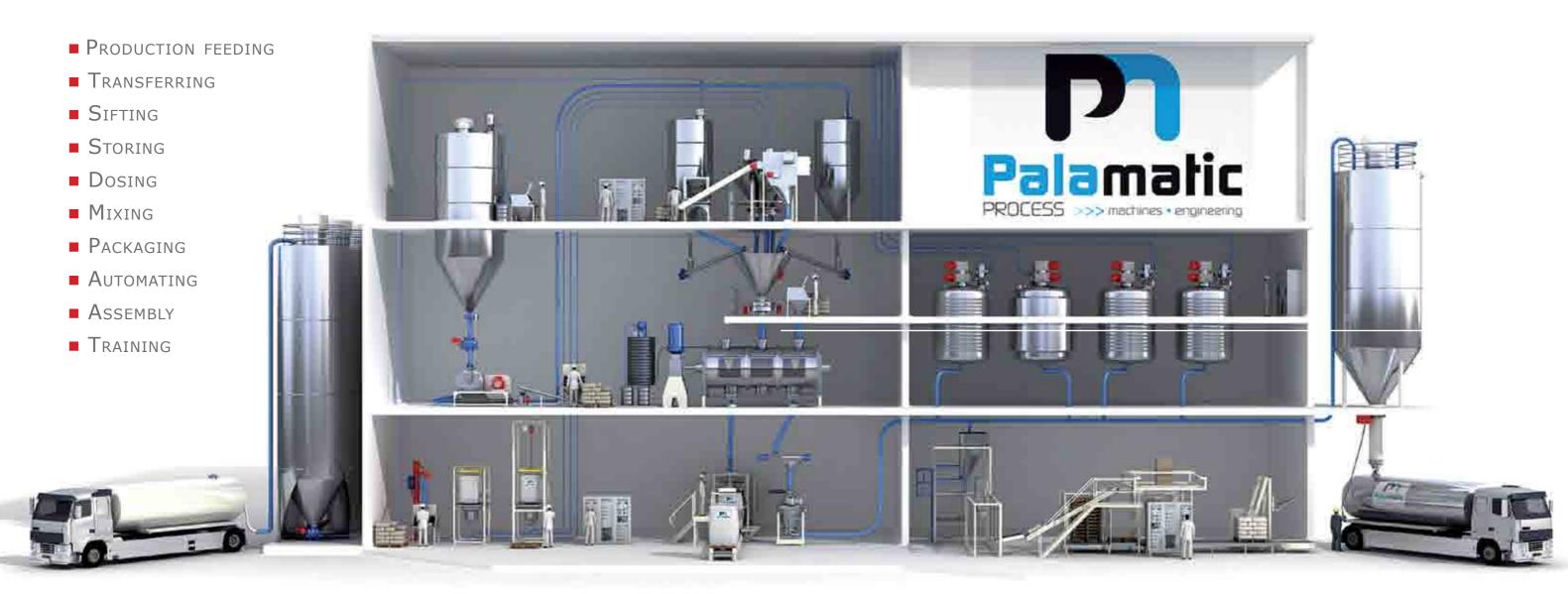
#### Containers or pneumatic conveyor?

Based on your production, our engineers select batch and continuous techniques.



#### Weighing, by-weight proportioning, additives, micro-ingredients or loads?

Palamatic integrates the optimal solution by implementing volumetric, weight, or integrated dosing in-line on conveyors. Our many years of experience in the agri-food industry, chemical, pharmaceuticals, and animal nutrition allow us to offer you the benefits of this expertise.



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## 2 APPROACHES

TO ENSURE THE SUCCESS
OF YOUR PROJECT

#### Progress of projects

- 1 DESIGN-ENGINEERING
- 2 PLANNING
- 3 MANUFACTURING-PRODUCTION
- 4 AUTOMATION & ELECTRICITY
- 5 ASSEMBLY
- 6 COMMISSIONING







# 1

## TURNKEY SYSTEMS

Your product is unique! Palamatic integrates innovative optimal solutions with custom equipment defined by our highly skilled experienced engineers. With attentiveness, reflection, and projection, our sales engineers provide you, through on-site visits, personalized studies and recommendations based on your current and forecast production. The wide range of feeding, conveying, mixing, lump breaking and milling equipment mastered by Palamatic and the possibility of conducting tests in our test plant guarantees the success of your project and your production line's reliability.

#### **Project management**

To meet your deadlines, we give importance to the establishment of a detailed schedule on MS Project for each project. This planning stage guarantees

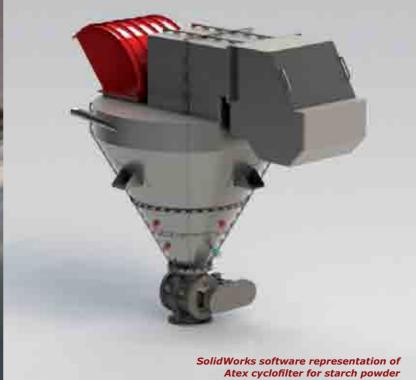
a better visibility of project progress to meet the contractual delivery dates.

Upon receipt of order, PALAMATIC edits a program and plans for approval. Scheduling is updated on a regular basis in order to meet contractual delivery dates.

Validation of equipment, as those of our designs or integrated equipment, forms the subject of a special undertaking in order to comply with the specifications.

Any subcontracting is also subject to qualification and strict control. All equipment and systems are subject to provisional acceptance. The technical folder is elaborated throughout the project to make it complete and ready for commissioning.







Final realisation



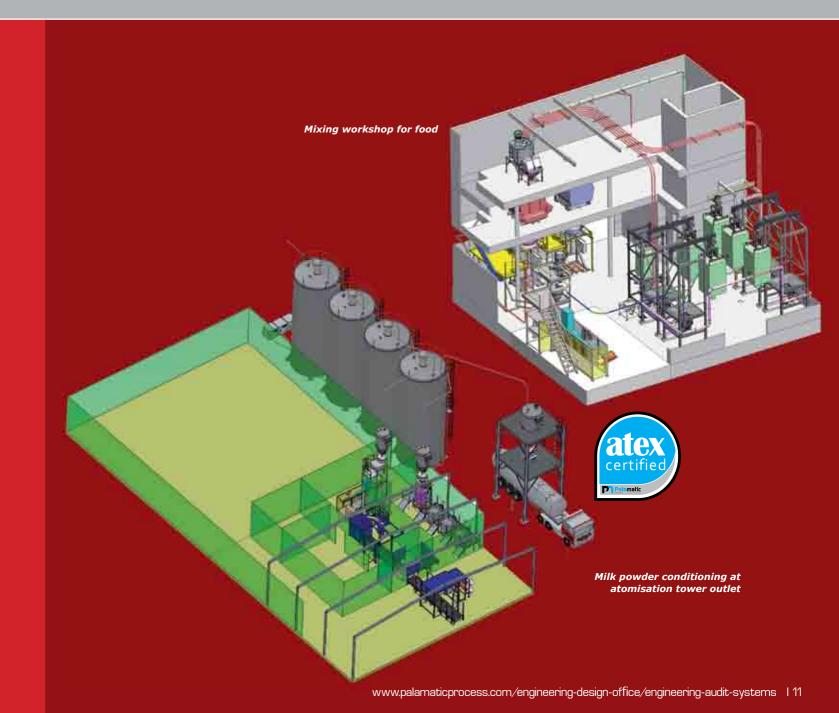
# « ENGINEERING / AUDIT »

advancing step by step. This approach corresponds to delegating a specialist engineer or team of engineers to your site at any stage in your project: simplified preliminary draft (SPD), detailed preliminary draft (DPD), detailed technical specifications (DTS), tender package (TP), construction monitoring... With this engineering configuration, Palamatic is positioned as a catalyser for your project's progress. Given our strong experience and the specific competence of our design engineers, you are ensured to get the best results regarding flow management, production machine occupancy

rate, equipment layout configurations, building volumes, standards and regulations (ATEX) and precise budgeting of your project.



MS Project planning



## REALISATIONS EXAMPLES



# ATOMISATION TOWER Infant milk powder Packaging line in very sensitive area



**CLIENT**: leading dairy and manufacturer of baby milk powder with high added value for infant market leaders.

**OBJECTIVES**: to design a conditioning set allowing big bag and sack filling of milk without any risk of cross contamination or external contamination.

**PALAMATIC EQUIPMENT**: buffer hopper assembly with retractable bottom for quick inspection that includes washing nozzles. Big bags packing station including mechanics offset from the production area.

**PALAMATIC INSTALLATION**: turnkey system from design to commissioning.

**RESULTS OBTAINED**: hygiene ensured, automatic inter-product cleaning with CIP system, flow rate production, commercial weighing of big bags, bag holding, presentation of big bags and cleanliness of bags leaving the production room.

# KIBBLES PACKAGING Creating a mixing workshop for powders



**CLIENT**: specialist in flavourings for petfood.

**OBJECTIVES**: to design and install a workshop to improve mixing and increase productivity while ensuring optimal containment

**PALAMATIC EQUIPMENT**: big bag discharging system, pneumatic conveyors 10t. / h., two mixers (capacity 2 000

I.), FIBC filling system with screening and magnetic control.

**PALAMATIC INSTALLATION**: turnkey assembly of the installation and interface with the building architect. Operators were also trained by PALAMATIC on line operation, production and maintenance.

**RESULTS OBTAINED**: With this new installation, mixing possibilities have increased. The diversity of products has improved, the quality of mixtures has been optimized, the productivity of the plant has been increased and the capacity doubled with traceability assured.

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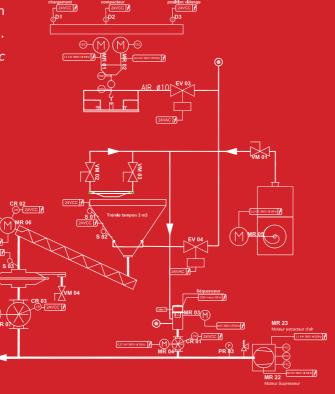


# FOOD & FEED DIVISION

# **AUTOMATION & ELECTRICITY**

# PAL'TOUCH<sup>®</sup> technology

As a designer of complete production lines, Palamatic associates ergonomically and visually programmed PLCs with its production units. Production monitoring is as important as the result. This is why Palamatic's automation and computer engineers include fool-proofing in raw material inputs, lot traceability, operator identification and dosing reliability. The production line steering screens provide ergonomics and comfort with continuous dialogue during the project execution phase between your production team and our design office. Schneider, Siemens, Rockwell, Omron, Philips, Intouch, Pc Vue, VijeoDesigner...





## **EQUIPMENT**





#### UNLOADING

#### Big bag discharging system

To facilitate the flow and containment ensuring ergonomics and operator safety

#### Manual sack opening system

Bags opening, handling with manipulator, reduced size device

#### **Automatic sack** opening system

Automatic opening with respect for fragile products and high cadence deconditioning

#### **FILLING**

#### Truck loading spout

Efficient loading of powdered and granular materials into tankers or open trucks.





#### **TRANSFERRING**

#### Mixer

Mixing 100% solid materials or incorporating liquids up to high viscocity

MIXING

#### Cyclone

Vacuum transfer in dense phase for all types with integrated weighing of powders without retention and with line purge

#### Hopper

Vacuum transfer system system for introduction into melters

#### Cyclofilter

For receiving powder on pneumatic conveying line









#### **AUTOMATING**

#### Pal'Touch

Lot traceability, operator identification and dosing reliability... Production monitoring is as important as the result

#### Trough and tubular screw conveyor

Mechanical conveying for pulverulent

#### DOSING

#### **Product feeding with** pneumatic conveying

Weight or volume feeding for powders and granulates

#### Rotary valves

Gravity or blow through rotary valves for the dosing of powders and the feeding of pneumatic conveying









#### **GRINDING**

#### Blade grinder

Micronization of your powders, blades technology, pins and hammers

#### Granulator

Crushing of materials that tend to form clumps and ensure the fluidity of the product

#### SIFTING

#### Centrifugal sifter

Implementation of the sieve on a pneumatic conveying line

#### Vibratory sifter

Sieving for the protection of the line, elimination of agglomerates and foreign bodies









#### PRODUCTION FEEDING

#### Big bag filling station

Manual or automatic bagging unit for bulk and granular powders

#### Big bag packaging

commercial weighing

Conditioning of all types of big bags in a contained manner with densification and

#### Silos / Hoppers

For storage of your powders and granules, steel, stainless steel or aluminum manufacturing and flexible silos

#### STORING

#### Stainless steel / steel container

For storage of your powders and granules, standard or customised models from 500 to 2500 I.









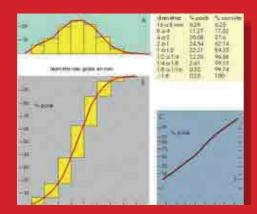
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# TEST PLANT

Always with the aim to satisfy and provide you, the client with the best solutions for powders, Palamatic can perform tests thanks to its in house test centre and its demonstration equipment.

- Pneumatic dense phase suction conveying
- Dosing
- Big bag unloading
- Milling
- Sifting

Thus, we validate the parameters required for your own products. This allows you to judge the performance of the **Palamatic equipment** and secure your investment.



Granulometric curve



# ASSEMBLY

We perform or supervise every step of your project from assembly to final commissioning. We can offer you a complete quality service with respect for your deadlines. The installation of our equipment in your premises is performed by our technicians anywhere in the world. The assembly of your production line includes handling, mechanical assembly, supporting piping and electrical wiring.



# COMMISSIONING

The commissioning stage provided by Palamatic ensures the respect of your specifications. It includes:

- Final adjustments of the whole system by qualified personnel
- Checking of electrical connections
- Conducting of production tests

#### Training:

PALAMATIC provides comprehensive training to ensure optimal use of your production line. All your production, line conducting and maintenance teams are trained throughout the start phase.

A comprehensive and customised technical start up documentation is supplied with every installation.





# ▶ SERVICE

#### **Customer services** and maintenance on site

We guarantee after-sales service and quick delivery of spare parts and worn parts. Our service also proposes maintenance contracts adapted to your need.

Palamatic after-sales service technicians move on site to provide the best solutions to your problems. Regular visits from one of our technicians guarantees operating efficiency and extends the life span of your installation.

Each of our technicians has received comprehensive technical training. Remote diagnostics are integrated into the automatons for increased reactivity. Palamatic uses teleservice systems allowing remote diagnosis and support in a short time even if the clients are located far away.



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## ATEX REGULATIONS



#### **AUDIT AND COMPLIANCE**

In your production processes, you are very frequently faced with the explosive nature of several materials like powder, gas or liquid. Explosions have huge consequences. When the atmosphere is explosive, a small spark (e.g. that of an electric switch or from the mechanical heating of a part of the machine) is enough to cause an accident or a disaster.

For many years, authorities and industries have worked on developing safety rules governing work conditions in such dangerous environments: explosive atmospheres. The new regulations, called ATEX regulations, were published and are effective as of the 1st of July, 2003.

PALAMATIC provides its expertise to classify your risk zones based on the nature, frequency or duration of the presence of an ATEX regulation.

Today, PALAMATIC delivers to its customers ATEX installations certified by notified organisms (Inéris, LCIE ...). PALAMATIC has developed as a standard some equipment conforming to ATEX 0-20 / 1-21 / 2-22. Our engineers perform the zoning and drafting of risk analysis on new equipment and new facilities.

PALAMATIC ensures safe operation and full compliance with these standards.



# 5 SECTORS

Palamatic created five specific divisions to offer customers an efficient project team sensitised to constraints of these sectors.

#### **FOOD** & FEED

Baby food Spices and flavourings ■ MILK DAIRIES ■ ANIMAL NUTRITION FOR LIVESTOCK PETFOOD MILLS BAKERIES Sugar industry Confectionery BEVERAGE AND JUICE MANUFACTURING DIETARY SUPPLEMENTS PRE-PREPARED MEALS



#### **CHEMICAL INDUSTRY**

PETROCHEMICALS Plastics Paint ■ PIGMENTS AND DYES ■ PESTICIDES AND FERTILIZERS Paper production Textile manufacturing



#### FINE **CHEMICAL INDUSTRY**

Pharmaceuticals Cosmetic COMPOUNDS BIOTECHNOLOGY PRODUCTS ASEPTIC TREATMENT DETERGENTS AND WASHING PRODUCTS AROMAS



#### BUILDING **INDUSTRY MINERALS**

CEMENT PLANTS QUARRIES INDUSTRIAL PLASTER (BOARDS AND POWDERS) GLASS MANUFACTURING MINERALS AND METALS



#### **WASTE WATER TREATMENT**

Preparation of whitewash DISSOLUTION OF UREA TREATMENT OF ACTIVATED CARBON ALUMINUM SULFATE TREATMENT SLUDGE PROCESSING / TRANSFER / STORAGE / COOLING







The smartest designer for powder handling solutions





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